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**MIDWEST ACCOUNTING
& FINANCE SHOWCASE**



ILLINOIS CPA SOCIETY®
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Tuesday-Wednesday
August 23-24, 2016

Donald E. Stephens Convention Center
Rosemont, Illinois



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 #TheSHOW16



Secure your spot today at the **Must attend event of the summer!**

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Here is what last year's attendees had to say:

*"I don't want to miss out –
I am excited to see new
things every year."*

*"The SHOW gives me a broad,
comprehensive look at the
profession, while also drilling
down on specific topics of
interest to me."*

*"It's great to learn about new
efficiencies and technologies
to help me do my job."*



Customizable Learning

Choose from 39 education sessions in 10 topic areas designed to help build and personalize your experience:

Healthcare	Tax	Corporate Strategy	Leadership & Development	Microsoft Experience Center
Government	Accounting & Auditing	Technology	QuickBooks	CPE Walking Tour

Keynotes

from Leading National Experts

State of the CPA Profession



Scott D. Steffens, CPA
Chairperson, Illinois CPA Society
Partner, Grant Thornton LLP, Chicago, IL



Todd Shapiro
President & CEO, Illinois CPA Society,
Chicago, IL

Technology Predictions for 2016



Dana R. "Rick" Richardson, CPA, CITP, CGMA
Technology Futurist and Managing Partner,
Richardson Media & Technologies, LLC,
Canton, CT

How to Stay Ahead of the 24 Hour News Cycle



Jay Levine
Special Contributor, CBS 2 Chicago,
Chicago, IL

The 2017 U.S. Economic Outlook: Views from the Nation's Top Economists



Moderator: John Baker Welch
Economist/Portfolio Manager,
Vice President, William Blair, Chicago, IL



Panelist: Lindsey Piegza
Chief Economist, Sterne Agee, Chicago, IL



Panelist: Brian D. Singer, CFA
Partner, Economist & Head of Dynamic
Allocation Strategies Team, William Blair,
Chicago, IL



Connections that Count!

Maximize your **SHOW** experience by engaging in these fun and informative opportunities:

YOUNG PROFESSIONALS **MEET-UP**

Network with other young professionals and learn about Society programs and events customized for you.

Tuesday, 8.23.16 | 9:15^{AM} - 9:45^{AM} | ICPAS Booth

WOMEN LEADERS **MEET-UP**

Discover the many programs and events designed to connect and promote women in the profession.

Wednesday, 8.24.16 | 9:40^{AM} - 10:40^{AM} | ICPAS Booth

ECONOMIST **MEET AND GREET**

After the 2017 U.S. Economic Outlook keynote, meet the economists for a small group discussion to delve further into their predictions and get your specific questions answered.

Tuesday, 8.23.16 | 1:45^{PM} - 2:15^{PM} | ICPAS Booth

MEET THE **BOARD**

Meet the members serving on the ICPAS Board of Directors and hear what's new and exciting for the coming year.

Tuesday, 8.23.16 | 11:25^{AM} - 12:20^{PM} | ICPAS Booth

RELAXATION **STATION**

Feeling a little stressed? Stop by and unwind with a quick chair massage.

Tuesday, 8.23.16 | 9:15^{AM} - 4:15^{PM}

Wednesday, 8.24.16 | 9:40^{AM} - 3:35^{PM}

PASSPORT TO **PRIZES**

Visit participating exhibitors and enter for a chance to win fabulous prizes including a \$2,000 travel voucher for your next vacation.

ALUMNI **LUNCHEONS**

Enjoy lunch as you mingle with fellow alumni from each of the following Universities:



Tuesday, 8.23.16 | 11:25^{AM} - 12:20^{PM}

SOCIAL MEDIA **SCHOOL**

Take the fear out of leveraging Twitter and start building business and making connections through this valuable and easy-to-use social media outlet.

Wednesday, 8.24.16 | 11:30^{AM} - 12:30^{PM} | ICPAS Booth

GAME **LOUNGE**

Activity...movement...entertainment. Find it all at PSM's Game Lounge. Enjoy yourself in a fun, relaxing setting where you can find networking, comfortable seating, energizing games and charging stations to keep you connected.

Tuesday, 8.23.16 | 9:15^{AM} - 4:15^{PM}

Wednesday, 8.24.16 | 9:40^{AM} - 3:35^{PM}

Sponsored by: **PSM** PORCARO STOLAREK METE PARTNERS, LLC



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Solutions **ELITE SILVER SPONSOR**
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SHOW DETAILS

Tuesday, August 23, 2016






Registration 7:00AM - 4:00PM
CPE Sessions 8:00AM - 5:55PM
Connections Hall 9:15AM - 4:15PM

Wednesday, August 24, 2016

Registration 7:00AM - 3:00PM
CPE Sessions 8:00AM - 5:15PM
Connections Hall 9:40AM - 3:35PM



All keynote presentation and session materials will be available on www.icpas.org approximately one week prior to the SHOW in lieu of printed handouts. Please call us at 800.993.0407, option 4 if you have any questions about accessing SHOW information online.

8.23.16	8:00AM - 9:15AM	9:15AM - 9:45AM	9:45AM - 11:25AM	11:25AM - 12:20PM	12:20PM - 1:35PM	1:35PM - 2:15PM	2:15PM - 3:55PM	3:55PM - 4:15PM	4:15PM - 5:55PM
TRACKS	KEYNOTE	BREAK	SESSIONS	BREAK	KEYNOTE	BREAK	SESSIONS	BREAK	KEYNOTE
SOUTH BALLROOMS	Tax		New Tax Implications for Household Employers Tom Breedlove Code: 101 CLE: 1.5 CFP: 2 EA: 2  HomePay		The 2017 U.S. Economic Outlook: Views from the Nation's Top Economists Moderator: John Baker Welch Panelists: Lindsey Plegza, Brian D. Singer Code: 109 CFP: 1.5		Lessons from the Professional Liability Front: Claims CAN Happen to You Deborah K. Rood Peter D. Sullivan Code: 110 CLE: 1.5 CFP: 2 EA: 2 Ethics: 2		Technology Predictions for 2016 Dana R. "Rick" Richardson Code: 118
	QuickBooks*		QuickBooks Online Fundamental Series: Introduction to QuickBooks Online Accountant Michelle L. Long Code: 102				QuickBooks Online Fundamentals Series: Setting Up Your Firm's Books Michelle L. Long Code: 111		
	Microsoft Experience Center*		Modernize Your Workforce with Microsoft 365 Project Leadership Associates Representative Code: 103						
									
NORTH BALLROOMS	Healthcare		New Healthcare Filing and Legislation Changes for 2016 Marcus B. Newman Code: 104				Affordable Care Act Employer Reporting Requirements John A. Haslinger Code: 112		
	Technology		Tech Update Randy Johnston Code: 105				Business Continuity/Disaster Recovery: A Data Centric Approach Randy Johnston Code: 113		
	Leadership & Development 		Shut Up and Eat Your French Fries (aka Asking Effective Questions) Ed Kless Code: 106				Healing Leadership Ed Kless Code: 114		
	Corporate Strategy 		Delivering Data Insights Through Business Intelligence Kevin O'Connor Code: 107 				Access to Capital for a Small & Mid-sized Business Terry M. Keating Robert Shanahan Christine Tiseo Thomas M. Turnell Eric Welchko Code: 115		
G HALL	Government		How the Uniform Guidance for Federal Awards... Heather Acker Michael Malatt Code: 108 Yellow Book: 2				Fraud in Government Heather Acker Michael Malatt Code: 116 Yellow Book: 2		
	CPE Walking Tour						Technology Walking Tour Gail Perry Code: 117		

8.24.16		8:00AM - 9:40AM		9:40AM 10:40AM		10:40AM - 11:30AM		11:30AM 12:30PM		12:30PM - 2:10PM		2:10PM 3:35PM		3:35PM - 5:15PM	
TRACKS		SESSIONS		BREAK		KEYNOTE		BREAK		SESSIONS		BREAK		SESSIONS	
SOUTH BALLROOM	Tax 	Individual Income Tax Update Christopher Bird Code: 200 CLE: 1.5 CFP: 2 EA: 2				How to Stay Ahead of the 24 Hour News Cycle Jay Levine Code: 208				Federal Business Income Tax Update Christopher Bird Code: 209 CLE: 1.5 CFP: 2 EA: 2				Not-for-Profit Update Paula Cozzi Goedert Zack Fortsch Code: 215 CLE: 1.5 EA: 2	
	QuickBooks* 	QuickBooks Online Fundamentals Series: Managing Your Firm's Books with QuickBooks Online Apps Michelle L. Long Code: 201								QuickBooks Apps: Discovering Your Niche Stacy Kildal David Leary Code: 210					
	Microsoft Experience Center* 	Modernize Your Workforce with Microsoft Office 365 Project Leadership Associates Representative Code: 202													
NORTH BALLROOM	Accounting & Auditing 	The New Lease Standard in IFRS and U.S. GAAP Leah Donti Code: 203		VISIT CONNECTIONS HALL (G Hall/Exhibit Floor)				VISIT CONNECTIONS HALL (G Hall/Exhibit Floor)		2016 FASB Accounting Standards Updates: Navigating the Latest Developments and Issues Leah Donti Code: 211		VISIT CONNECTIONS HALL (G Hall/Exhibit Floor)		Auditing, Compilation and Review Standards Update: Changes Impacting 2016 Leah Donti Code: 216	
	Technology	Technology and Beyond: How Strategic Choices Can Help Your Firm Prepare for the Future Brian Slet Code: 204 		VISIT CONNECTIONS HALL (G Hall/Exhibit Floor)				VISIT CONNECTIONS HALL (G Hall/Exhibit Floor)		Taking Write-up Services to the Cloud Louie Calvin Code: 212 		VISIT CONNECTIONS HALL (G Hall/Exhibit Floor)		IoT: The Insecurity of Everything Jerry N. Irvine Code: 217 	
	Leadership and Development	Intentional Conflict Management: Create New Skills for Those Difficult Conversations at Work and at Home Ken Carlson Maureen Glass Code: 205 		VISIT CONNECTIONS HALL (G Hall/Exhibit Floor)				VISIT CONNECTIONS HALL (G Hall/Exhibit Floor)		Why Authority Does Not Equal Leadership James J. Brasher Lee H. Eisenstaedt Code: 213 		VISIT CONNECTIONS HALL (G Hall/Exhibit Floor)		Three Critical Characteristics of Ethical Leadership: Character, Stewardship, Experience Al Gini Code: 218 Ethics: 2 	
	Corporate Strategy 	Selling or Expanding a Business Tom Goldblatt Sarah Baker Brian Vargo Daniel Weinfurter Code: 206		VISIT CONNECTIONS HALL (G Hall/Exhibit Floor)				VISIT CONNECTIONS HALL (G Hall/Exhibit Floor)		The Vast Roles of the CFO Within a Small or Medium Size Company Nicholas Pessimis Thomas G. Galvan Jim Patterson Tim Scott Code: 214		VISIT CONNECTIONS HALL (G Hall/Exhibit Floor)		Your Next-generation Exit Strategy Nicholas Pessimis Elizabeth Karlson Tom D. DeSimone Jeff Hyland Code: 219	
G HALL	CPE Walking Tour	Technology Walking Tour Gail Perry Code: 207		VISIT CONNECTIONS HALL (G Hall/Exhibit Floor)				VISIT CONNECTIONS HALL (G Hall/Exhibit Floor)				VISIT CONNECTIONS HALL (G Hall/Exhibit Floor)			



Educational Sessions

Monday | 8.22.16

Monday 8.22 ▶ 1:00PM - 4:30PM ▶ Code: 005 Track: **Pre-Conference Workshop**

Basic Trusts: Taxation of Trusts and Preparing Form 1041*

This workshop will cover why trusts are created and key concepts you will need to know while preparing Form 1041. Sample trust language will be studied for the purpose of trust classification and attendees will spend a portion of the workshop preparing a basic Form 1041.

- ▶ Understand the tax return filing requirements for trusts and estates
- ▶ Define basic concepts such as distributable net income and trust accounting income

Paige B. Goepfert, CPA, MST, CSEP - Tax Senior Manager, RSM US LLP, Chicago, IL

Damien R. Martin, CPA - Director, BKD, LLP, Oakbrook Terrace, IL

Karen Fleming, CPA - Manager, BKD, LLP, Oakbrook Terrace, IL

This pre-conference workshop is optional and requires a separate registration.

*Limited Attendance

Tuesday | 8.23.16

Tuesday 8.23 ▶ 8:00AM - 9:15AM ▶ Code: 100 Track: **Keynote**

State of the CPA Profession

Hear directly from the leaders of your Illinois CPA Society on current and emerging issues, developments in the profession, legislative matters and key member service initiatives.

Scott D. Steffens, CPA - Chairperson, Illinois CPA Society, Partner, Grant Thornton LLP, Chicago, IL

Todd Shapiro, President & CEO - Illinois CPA Society, Chicago, IL

Tuesday 8.23 ▶ 9:45AM - 11:25AM ▶ Code: 101 Track: **Tax**

New Tax Implications for Household Employers

Recent regulatory and legislative changes have created new tax and labor law implications for families with domestic workers (i.e. nannies, senior caregivers, personal assistants, etc.) which have increased the importance of compliance for employer clients. Understand all the changes and prepare for the upcoming tax season.

- ▶ Demonstrate the key risk areas and learn how to help household employer clients mitigate them
- ▶ Identify money-saving tax strategies for household employer clients

Tom Breedlove - Director, HomePay, Care.com HomePay, Austin, TX

Tuesday 8.23 ▶ 9:45AM - 11:25AM ▶ Code: 102 Track: **QuickBooks**

QuickBooks Online Fundamental Series: Introduction to QuickBooks Online Accountant*

This session is designed for accounting professionals who are brand new to QuickBooks Online. Learn why small businesses and accounting professionals are moving to online solutions and the benefits of using QuickBooks Online. QuickBooks Online Accountant will be introduced, including a demonstration designed to help accounting professionals support their QuickBooks Online clients.

Michelle L. Long, CPA, MBA - Owner, Long for Success, LLC, Lee's Summit, MO

*Limited Attendance

Tuesday 8.23 ▶ 9:45AM - 11:25AM ▶ Code: 103 Track: **Microsoft Experience Center**

Modernize Your Workforce with Microsoft Office 365*

Professionals today want to be more productive while working faster and smarter across their favorite devices. Simply put, they want to have business tools that work as hard as they do. Attendees will see how Office 365 provides mobile access to familiar Office applications along with a dynamic set of secure cloud connected tools.

- ▶ Store, sync, and share files with OneDrive for Business
- ▶ Work better together with business-class email and online meetings

Project Leadership Associates Representative *Limited Attendance

Tuesday 8.23 ▶ 9:45AM - 11:25AM ▶ Code: 104 Track: **Healthcare**

New Healthcare Filing and Legislation Changes for 2016

Last October, the U.S. Congress passed the Protecting Affordable Coverage for Employees (PACE) Act. This amendment to the Patient Protection and Affordable Care Act (PPACA) reclassified employers with 50-100 employees as large employers. Under PPACA, health insurance offered in the small group market must meet certain requirements that do not apply to the large group market. Learn what you need to know when assisting clients newly reclassified and get guidance on preventing cost sharing and community rating from becoming an administrator's nightmare.

- ▶ Understand filing implications of 1094C and 1095C
- ▶ Learn how the Affordable Care Act affects reporting obligations

Marcus B. Newman, RHU, CBC - Vice President, Benefits Consulting, GCG, Deerfield, IL

Tuesday 8.23 ▶ 9:45AM - 11:25AM ▶ Code: 105 Track: **Technology**

Tech Update

Opportunities abound with recent changes in technology—there are new software updates from almost every major vendor, hardware to take advantage of these software changes, increasing cloud adoption rates and analytics are becoming easier to use. This session gives you an overview of the technology changes most likely to affect your personal and business usage.

- ▶ Learn about risks that you must control
- ▶ Understand the potential benefits of evolving technology

Randy Johnston - Executive Vice President, K2 Enterprises, Hammond, LA

Tuesday 8.23 ▶ 9:45AM - 11:25AM ▶ Code: 106 Track: **Leadership & Development**

Shut Up and Eat Your French Fries (aka Asking Effective Questions)

Professionals can greatly increase the value they provide to their customers by honing their skills at asking better, more effective questions. Developing and enhancing this skill is not easy because it entails rethinking the paradigms and prejudices of the past.

Educational Sessions

THE SHOW

- ▶ Ask the questions which matter most through activities including case study analysis, video and Q&A with audience discussion

Ed Kless - Senior Director, Partner Development and Strategy, Sage, Allen, TX

Tuesday 8.23 ▶ 9:45AM - 11:25AM ▶ Code: 107

Track: **Corporate Strategy**

Delivering Data Insights Through Business Intelligence

Finance and IT professionals are challenged by the existence of endless data sources and no easy way to bring the data together in an efficient manner in order to measure performance. Better understand how to harness available tools to make your organization and your work process more efficient.

- ▶ Learn how businesses are moving to agile business intelligence
- ▶ Review a variety of analytics solutions which leverage the latest tools and technologies

Kevin O'Connor - Solution Group Leader, Business Intelligence, Project Leadership Associates, Chicago, IL

Tuesday 8.23 ▶ 9:45AM - 11:25AM ▶ Code: 108

Track: **Government**

How the Uniform Guidance for Federal Awards Has Changed Grants Management

The OMB Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards (Uniform Guidance) have been in effect for almost two years. The requirements, which became effective for awards issued after December 26, 2014, consolidate eight separate OMB Circulars into a single new document.

- ▶ Explore key changes to the Uniform Guidance and how to best implement the new requirements
- ▶ Address some of the common areas of noncompliance, as you gain tips to avoid or correct them

Heather Acker, CPA - Partner, Baker Tilly Virchow Krause, LLP, Chicago, IL

Michael Malatt, CPA - Senior Manager, Baker Tilly Virchow Krause, LLP, Chicago, IL

Tuesday 8.23 ▶ 12:20PM - 1:35PM ▶ Code: 109

Track: **Keynote**

The 2017 U.S. Economic Outlook: Views from the Nation's Top Economists

A rollercoaster stock market...historic lows in the price of oil...China's weak growth...the Presidential election. How will these disruptive events impact the U.S. economy in 2017? Find out in this powerful panel discussion, where our economic experts share views in a stimulating, give-and-take conversation.

- ▶ How the November elections could impact tax policy and business regulations
- ▶ Hear observations on the outlook for the U.S. economy in 2017
- ▶ Learn about under the radar issues which could impact U.S. growth

Moderator: John Baker Welch - Economist/Portfolio Manager, Vice President, William Blair, Chicago, IL

Panelists:

Lindsey Piegza - Chief Economist, Sterne Agee, Chicago, IL

Brian D. Singer, CFA - Partner, Economist & Head of Dynamic Allocation Strategies Team, William Blair, Chicago, IL

Tuesday 8.23 ▶ 2:15PM - 3:55PM ▶ Code: 110

Track: **Tax**

Lessons from the Professional Liability Front: Claims CAN Happen to You

Hear war stories from the frontline detailing how even the most diligent CPAs can face a professional liability claim. Tax practitioners will receive an arsenal of sound risk management strategies to prevent or defend against professional liability claims.

- ▶ Identify common triggers of a professional liability claim
- ▶ Understand the importance of using engagement letters to help defend your practice
- ▶ Learn when working for an attorney under a Kovel letter is appropriate

Deborah K. Rood, CPA, MST - Risk Control Consulting Director, CNA Insurance, Chicago, IL

Peter D. Sullivan, Esq. - Partner, Hinshaw & Culbertson, LLP, Chicago, IL

Tuesday 8.23 ▶ 2:15PM - 3:55PM ▶ Code: 111

Track: **QuickBooks**

QuickBooks Online Fundamentals Series: Setting Up Your Firm's Books *

This session, designed for accounting professionals who are brand new to QuickBooks Online, will include a demonstration of the QuickBooks Online Accountant "Your Books" feature. This feature is a free subscription to QuickBooks Online that is integrated within QuickBooks Online Accountant.

- ▶ Learn how to set your firm up as a simple service company in "Your Books" QuickBooks Online

Michelle L. Long, CPA, MBA - Owner, Long for Success, LLC, Lee's Summit, MO

*Limited Attendance

Tuesday 8.23 ▶ 2:15PM - 3:55PM ▶ Code: 112

Track: **Healthcare**

Affordable Care Act Employer Reporting Requirements

This session will focus on the reporting requirements added to the Internal Revenue Code by Affordable Care Act. Attendees will gain an increased awareness of ACA regulations. In addition, participants will be better equipped to highlight ACA reporting to provide basis for IRS enforcement.

- ▶ Distinguish reporting for minimal essential coverage
- ▶ Identify larger employer responsibilities under employee mandates

John A. Haslinger - Vice President, Strategic Advisory Services, ADP, LLC, Roseland, NJ

Tuesday 8.23 ▶ 2:15PM - 3:55PM ▶ Code: 113

Track: **Technology**

Business Continuity/Disaster Recovery: A Data Centric Approach

Fire. Flood. Virus. Server failure. If such an event struck your firm, how long would it take to resume operations? Gartner research found that 93% of organizations that have experienced a significant data loss are out of business within five years. Learn about the importance of developing a business continuity and disaster recovery plan to allow you to respond swiftly, efficiently, and effectively to a myriad of risks. Learn how to identify these risks and what types of planned responses are appropriate to each level of risk. Attendees will be provided templates of FEMA compatible plans.

- ▶ List items all business continuity plans must have
- ▶ Understand the planning process and describe appropriate levels of response

Randy Johnston - Executive Vice President, K2 Enterprises, Hammond, LA

Tuesday 8.23 ▶ 2:15PM - 3:55PM ▶ Code: 114 Track: Leadership & Development

Healing Leadership

What if everything you have always believed about leadership was all wrong? This session is dedicated to the possibility that the majority of leadership thinking is wrong as it is ultimately based on trying to "get someone to do something." Explore new thinking and beliefs in leadership strategies.

- ▶ Use case study analysis, video and discussion to re-examine some of our most deeply held beliefs

Ed Kless - Senior Director, Partner Development and Strategy, Sage, Allen, TX

Tuesday 8.23 ▶ 2:15PM - 3:55PM ▶ Code: 115 Track: Corporate Strategy

Access to Capital for a Small & Mid-sized Business

Access to capital for small and mid-sized businesses can be a difficult road to navigate. During this session, a panel of experts from the investment banking and private equity industries will offer methods that will shed light on types of capital available.

- ▶ Learn alternative capital strategies
- ▶ Identify areas of concern when it comes to strategies for accessing capital

Moderator: Terry M. Keating - Executive Vice President, Accord Financial, Inc., Greenville, SC

Panelists:

Robert Shanahan, MBA - President, Wintrust Business Credit, Chicago, IL

Christine Tiseo - Managing Director, Lincoln International, Chicago, IL

Thomas M. Turmell, MM/MBA - Managing Director, TMT Capital Partners, LLC, Chicago, IL

Eric Welchko - Managing Director, Ravinia Capital LLC, Chicago, IL

Tuesday 8.23 ▶ 2:15PM - 3:55PM ▶ Code: 116 Track: Government

Fraud in Government

Government is the second largest industry impacted by fraud in the workplace. This session will explore the types of fraud prevalent in government and discuss strategies for fraud prevention and detection.

- ▶ Review common fraud types, red flags and how to prevent and detect fraud
- ▶ Discuss the importance of a fraud risk assessment and how to begin this process

Heather Acker, CPA - Partner, Baker Tilly Virchow Krause, LLP, Chicago, IL

Michael Malatt, CPA - Senior Manager, Baker Tilly Virchow Krause, LLP, Chicago, IL

Tuesday 8.23 ▶ 2:15PM - 3:55PM ▶ Code: 117 Track: CPE Walking Tour

Technology Walking Tour*

Learn about the latest changes and options that are now available in the accounting technology arena and take the guesswork out of the process of selecting which vendors and exhibitors to spend time with at the Connections Hall (G Hall/Exhibit Floor).

- ▶ Learn how to best approach an exhibitor so that you can come away with excellent information including the answers to your questions

- ▶ Find out what exciting developments are occurring in the accounting technology base
- ▶ Experience the passion of the vendors who created solutions with your problems in mind

Gail Perry, CPA - Editor-in-Chief, CPA Practice Advisor, Indianapolis, IN

*Limited Attendance

Tuesday 8.23 ▶ 4:15PM - 5:55PM ▶ Code: 118 Track: Keynote

Technology Predictions for 2016

Rick will provide attendees with his vision of both the short and longer-term future for technology, focusing on those most important to the accounting professional. Receive an overview of prior-year predictions and a summary of what major-market companies are doing and the impact of their actions. Attendees will learn more about current trends in hardware, software, communications and the emerging technologies that will bring those trends into reality.

- ▶ Understand developments with potential impact on decisions to purchase or lease new hardware and software
- ▶ Three major technology trends - Mobile Payments, The Internet of Things and Big Data
- ▶ Emerging technologies that should be included in your firm's long-term plans

Dana R. "Rick" Richardson, CPA, CITP, CGMA

Technology Futurist and Managing Partner, Richardson Media & Technologies, LLC, Canton, CT

Wednesday | 8.24.16

Wednesday 8.24 ▶ 8:00AM - 9:40AM ▶ Code: 200 Track: Tax

Individual Income Tax Update

A larger percentage of US Savings Bonds matured many years ago and are now being cashed by the owners or heirs. Is the interest from income bonds matured in years closed by the statute of limitations taxable in the current year? In addition, the DPAD (Domestic Production Activity Deduction) is now 9% and can provide a significant deduction to qualified taxpayers. Are we missing this deduction on small business returns?

- ▶ Learn key highlights regarding the de minimis Safe Harbor Election and Small Taxpayer Safe Harbor Election on Rental Property IRS Notice 2015-82
- ▶ Learn whether Matured Series E and EE Savings Bond Interest Income is taxable

Christopher Bird, CFP - President, Chris Bird Seminars, Inc., Urbana, IL

Wednesday 8.24 ▶ 8:00AM - 9:40AM ▶ Code: 201 Track: QuickBooks

QuickBooks Online Fundamentals Series: Managing Your Firm's Books with QuickBooks Online Apps*

This session, intended for accounting professionals who are brand new to QuickBooks Online, instructs users how to perform basic workflows in QuickBooks. Demonstrations include basic purchasing and sales workflows, how to use browsers to work more efficiently, introduction to payroll, and basic month-end tasks.

- ▶ Gain an overview of apps to extend and personalize the functionality of QuickBooks Online

Michelle L. Long, CPA, MBA - Owner, Long for Success, LLC, Lee's Summit, MO

*Limited Attendance

Educational Sessions

THE SHOW

Wednesday 8.24 ▶ 8:00AM - 9:40AM ▶ Code: 202 ▶ Track: **Microsoft Experience Center**

Modernize Your Workforce with Microsoft Office 365*

Professionals today want to be more productive while working faster and smarter across their favorite devices. Simply put, they want to have business tools that work as hard as they do. Attendees will see how Office 365 provides mobile access to familiar Office applications along with a dynamic set of secure cloud connected tools.

- ▶ Store, sync, and share files with OneDrive for Business
- ▶ Work better together with business-class email and online meetings

Project Leadership Associates Representative *Limited Attendance

Wednesday 8.24 ▶ 8:00AM - 9:40AM ▶ Code: 203 ▶ Track: **Accounting & Auditing**

The New Lease Standard in IFRS and U.S. GAAP

The new lease standard will have a large impact on both public and private companies as well as not-for-profits. It is the culmination of a long-term IFRS-FASB International Convergence project. This session will focus on the financial statement impacts and measurements of the new Lease standard.

- ▶ Evaluate the impacts on lessor accounting
- ▶ Outline an implementation plan for the new lease standard

Leah Donti, CPA (Canada), CMA, MBA - Founder & Seminar Leader, Advantage Montreal Seminars Inc., Laval, Quebec, Canada

Wednesday 8.24 ▶ 8:00AM - 9:40AM ▶ Code: 204 ▶ Track: **Technology**

Technology and Beyond: How Strategic Choices can Help Your Firm Prepare for the Future

This session will feature firm leaders discussing best practices regarding their adoption of cloud and other new technologies.

- ▶ Discover why and how firms are taking advantage of technology to increase workflow efficiency
- ▶ Learn how adopting technology for the firm of the future has had an effect on attracting and retaining clients and staff

Brian Siet, CPA - Senior Manager, Strategic Relationships, Wolters Kluwer Tax & Accounting US, Ashland, MA

Wednesday 8.24 ▶ 8:00AM - 9:40AM ▶ Code: 205 ▶ Track: **Leadership & Development**

Intentional Conflict Management: Create New Skills for Those Difficult Conversations at Work and at Home

Attendees will discover tools to facilitate "difficult employee conversations," a major pain point for many supervisors. Gain confidence in handling conflicts whether they are with the boss, coworkers, clients, team members and even family members at home.

- ▶ Learn the Alignment Model, a process used for effective conflict management
- ▶ Improve listening skills by practicing the three levels of listening

- ▶ Increase Emotional Intelligence by learning about the human body's response to stress

Ken Carlson, PCC, CPCC - Executive Coach and Leadership Trainer, Authentic Development, Chicago, IL

Maureen Glass, CPCC - Executive Coach and Leadership Development Consultant, Maureen Glass Consulting LLC, Westmont, IL

Wednesday 8.24 ▶ 8:00AM - 9:40AM ▶ Code: 206 ▶ Track: **Corporate Strategy**

Selling or Expanding a Business

Attendees will enhance their ability to determine whether it is time to sell the business or grow it. Identify key valuation drivers which help to focus expansion strategies or best position a business for an ultimate exit.

- ▶ Make a better decision on when and where to spend capital to maximize the value of your business
- ▶ Gain a better understanding of current M&A market conditions and trends

Moderator: Tom Goldblatt, JD, CPA, MBA, CTP - President and Founder, Ravinia Capital LLC, Chicago, IL

Panelists:

Sarah Baker - Director, Mesirow Financial, Chicago, IL

Brian Vargo, CPA - Senior Director, Riveron Consulting, Chicago, IL

Daniel Weinfurter, MBA - Founder/CEO, GrowthPlay, Chicago, IL

Wednesday 8.24 ▶ 8:00AM - 9:40AM ▶ Code: 207 ▶ Track: **CPE Walking Tour**

Technology Walking Tour*

Learn about the latest changes and options that are now available in the accounting technology arena and take the guesswork out of the process of selecting which vendors and exhibitors to spend time with on the Connections Hall (G Hall/Exhibit Floor).

- ▶ Learn how to best approach an exhibitor so that you can come away with excellent information including the answers to your questions
- ▶ Find out what exciting developments are occurring in the accounting technology base
- ▶ Experience the passion of the vendors who created solutions with your problems in mind

Gail Perry, CPA - Editor-in-Chief, CPA Practice Advisor, Indianapolis, IN

*Limited Attendance

Wednesday 8.24 ▶ 10:40AM - 11:30AM ▶ Code: 208 ▶ Track: **Keynote**

How to Stay Ahead of the 24 Hour News Cycle

Award-winning CBS 2 news correspondent Jay Levine shares stories and insights from four decades of reporting for ABC 7 and CBS 2 in Chicago and around the world: from digging foxholes in Iraq to digging into political campaign finances.

In this ever-changing era of cable & broadcast news, we are barraged with so much information, it's nearly impossible to process a fraction of it. Learn who you should trust to keep you informed on issues that affect our profession, our clients and our lives.

Jay Levine - Special Contributor, CBS 2 Chicago, Chicago, IL

Wednesday 8.24 ▶ 12:30^{PM} - 2:10^{PM} ▶ Code: 209

Track: **Tax**

Federal Business Income Tax Update

Attendees will learn how to make the three calculations that are required to determine the proper amount of tax liability for the early sale, disposition or dissolution of an S Corporation that was previously a C Corporation. This session will also cover the PATH ACT of 2015, providing guidance on how to maximize the tax benefits to owner-clients via effective use of the combination of the 15 year Amortization, IRC 179, and Bonus Depreciation Deductions for Owners and Lessees of Commercial Real Estate Properties.

- ▶ How to compute 1120/1120S Built in Gains Tax
- ▶ Dealing with the Repair Regulations in light of the de minimis Safe Harbor \$2500 rule of Notice 2016-82

Christopher Bird, CFP - President, Chris Bird Seminars, Inc., Urbana, IL

Wednesday 8.24 ▶ 12:30^{PM} - 2:10^{PM} ▶ Code: 210

Track: **QuickBooks**

QuickBooks Apps: Discovering Your Niche*

This session will focus on the world of QuickBooks Apps.

- ▶ Get an overview of workflow apps
- ▶ Learn how finding a "niche" will help you become a better advisor to your clients

Stacy Kildal - Owner, Kildal Services LLC, White Lake, MI

David Leary - Sr. Developer Evangelist, Intuit Developer Group, Tucson, AZ

*Limited Attendance

Wednesday 8.24 ▶ 12:30^{PM} - 2:10^{PM} ▶ Code: 211

Track: **Accounting & Auditing**

2016 FASB Accounting Standards Updates: Navigating the Latest Developments and Issues

Streamline your work process by using new developments from the Private Company Council to simplify US GAAP. Stay current on the FASB accounting standards impacting 2016 year ends. Discuss recent clarifications on the new revenue standard.

- ▶ Discover the changes from the Private Company Council impacting private companies
- ▶ Evaluate the latest developments for the forthcoming new leasing standard

Leah Danti, CPA (Canada), CMA, MBA - Founder & Seminar Leader, Advantage Montreal Seminars Inc., Laval, Quebec, Canada

Wednesday 8.24 ▶ 12:30^{PM} - 2:10^{PM} ▶ Code: 212

Track: **Technology**

Taking Write-up Services to the Cloud

Explore a wide range of online client accounting tools that can simplify workflow and position your firm to provide a higher level of service. With the availability of cloud-based bookkeeping systems, client portals, and other collaboration tools, it's possible to dramatically increase profit margins.

- ▶ Learn to improve workflow by taking advantage of online client accounting
- ▶ Leverage online tools to automate data collection and avoid process inefficiencies

Louie Calvin, PMC-III - Product Manager, Accounting & Payroll, Thomson Reuters Tax & Accounting, Ann Arbor, MI

Wednesday 8.24 ▶ 12:30^{PM} - 2:10^{PM} ▶ Code: 213

Track: **Leadership & Development**

Why Authority Does not Equal Leadership

Receive real-world insights on how to be a more effective leader. Discover strategies to build a more inclusive and effective organization. Two weeks prior to the event, participants will have the opportunity to self-assess their leadership skills by taking a short survey and receiving confidential feedback from Value Drivers LLC. The session will discuss the survey in general and steps the participants can take to improve their leadership skills.

- ▶ Learn why it is important for the employee goals to align with the organization's goals

- ▶ Understand how "tone at the top" affects an organization's culture

James J. Brasher, CPA - CEO, Professional Strategy Group, Palos Park, IL

Lee H. Eisenstaedt, MBA - Author and Founder & CEO, Value Drivers, LLC, Chicago, IL

Wednesday 8.24 ▶ 12:30^{PM} - 2:10^{PM} ▶ Code: 214

Track: **Corporate Strategy**

The Vast Roles of a CFO within a Small or Medium Size Company

In today's business climate, the CFO is looked upon to an ever-expanding knowledge base, from Operations, HR and IT, as well as tax, payroll, and finance. Hear from CFOs on their experience juggling it all and the methods they use to pull it all together.

- ▶ Experience-related solutions to some common struggles small & mid-sized CFO's experience

- ▶ Areas of concern and issues to avoid

Moderator: Nicholas Pessimis, CPA - Chief Financial Officer, Ventiv Technology Inc., Chicago, IL

Panelists:

Thomas G. Galvan - Chief Financial Officer, Rising Medical Solutions, Chicago, IL

Jim Patterson - Senior Vice President and Chief Financial Officer, PLS Financial Services, Inc., Chicago, IL

Tim Scott, CPA, CISA, MACC - Chief Financial Officer, The Horton Group, Orland Park, IL

Wednesday 8.24 ▶ 3:35^{PM} - 5:15^{PM} ▶ Code: 215

Track: **Tax**

Not-for-Profit Update

Tax issues for not-for-profits continue to be in the IRS spotlight. Hear about recent IRS audit issues, new cases and rulings.

- ▶ Audit traps for not-for-profits
- ▶ Practical tips for staying out of tax trouble

Paula Cozzi Goedert, JD - Partner, Barnes & Thornberg LLP, Chicago, IL

Zack Fortsch, CPA, MST - Partner, RSM US LLP, Chicago, IL

Wednesday 8.24 ▶ 3:35^{PM} - 5:15^{PM} ▶ Code: 216

Track: **Accounting & Auditing**

Auditing, Compilation and Review Standards Update: Changes Impacting 2016

Hear about the Audit Standards Board updates and changes affecting private companies this year. Get a better understanding of changes to Review and Compilations impacting private companies in 2016.

- ▶ Outline the AICPA Audit Quality Initiative

Leah Danti, CPA (Canada), CMA, MBA - Founder & Seminar Leader, Advantage Montreal Seminars Inc., Laval, Quebec, Canada

Educational Sessions

THE SHOW

Wednesday 8.24 ▶ 3:35PM - 5:15PM ▶ Code: 217

Track: **Technology**

IoT: The Insecurity of Everything

Mobile devices can now access your network through anything from thermostats and garage door openers to toasters. Remote users who have access to your internal network provide insecure back doors to your core systems and data. The implementation of IoT even at vendors' locations or remote employees' homes can affect compliance of SOX, PCI, and even HIPAA. Understanding vulnerabilities of the IoT can help the organization to implement policies, processes and standards to mitigate the potential for loss.

- ▶ Learn the weakest links in cyber security and how to minimize their threats

Jerry N. Irvine, CISSP, HCSSP, CISM, CISA, CGEIT, CRISC, CBCP, CASP, CIPP/IT, MCSE, CCNA, CCNP, CCDA, CCDP - CIO/Partner, Prescient Solutions, Schaumburg, IL

Wednesday 8.24 ▶ 3:35PM - 5:15PM ▶ Code: 218

Track: **Leadership & Development**

Three Critical Characteristics of Ethical Leadership: Character, Stewardship, Experience

Ethical Leadership is about innate personal qualities (character), and acquired knowledge (experience). The challenge in recognizing and choosing leaders is to find the ability to determine the true depth of their character and experience.

- ▶ Discuss how the true purpose of leadership is the well-being of those that they lead
- ▶ Work in a team setting to evaluate the three most critical skills for moral leadership ethics

Al Gini, Ph.D. - Professor of Business Ethics, Chair, Department of Management, Quinlan School of Business, Loyola University Chicago, Chicago, IL

Wednesday 8.24 ▶ 3:35PM - 5:15PM ▶ Code: 219

Track: **Corporate Strategy**

Your Next-generation Exit Strategy

For small and medium-sized companies the prospect of exiting a business via a sale, dissolution or passing to the next generation can offer some challenging aspects. This session will provide some strategies and methods for achieving these goals.

- ▶ Strategies for a small & medium-sized business owners transitioning away from the entity
- ▶ Methods used when ownership wishes to draw value and pass it to employees or heirs

Moderator: Nicholas Pessimis, CPA - Chief Financial Officer, Ventiv Technology Inc., Chicago, IL

Panelists:

Elizabeth Karlson - Executive Vice President, Corporate and Commercial Banking, PNC Bank, Chicago, IL

Tom D. DeSimone, CPA - Senior Associate, Prairie Capital Advisors, Inc., Oakbrook Terrace, IL

Jeff Hyland, CPA - Certified Turnaround Professional, Managing Director, Berkeley Research Group LLC, Chicago, IL



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Hotel Accommodations

The Illinois CPA Society has reserved the following rates for you at these locations:

Embassy Suites O'Hare - Rosemont

- 5500 N. River Road, Rosemont, IL 60018
Reservations: 847.292.3531
Rate: \$162 Single/Double | **Cut off:** 8.8.16

Double Tree Hotel O'Hare - Rosemont

- 5460 N. River Road, Rosemont, IL 60018
Reservations: 847.292.3280
Rate: \$134 Single/Double | **Cut off:** 8.8.16

Be sure to mention the 2016 Illinois CPA Society SHOW.

Getting to The SHOW

DONALD E. STEPHENS CONVENTION CENTER: Located at 5555 North River Road in Rosemont, just south of the Kennedy Expressway and east of Chicago O'Hare International Airport and the Tri-State Tollway.

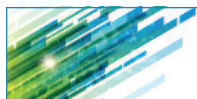
VIA SHUTTLES FROM O'HARE INTERNATIONAL AIRPORT: The Bus and Shuttle Center is centrally located between terminals 1, 2 and 3. Follow the overhead signs in the Baggage Claim (Lower Level) areas of each Domestic Terminal to the nearest underground Pedestrian Walkway. Proceed to Elevator Centers 3 or 4 and press the Bus/Shuttle Center button.

VIA THE CTA BLUE LINE: The "el" runs from Dearborn and Adams streets (North to O'Hare) to the Rosemont stop at River Road. From there, The Show is just a few short blocks south of the Rosemont station.

VIA CAR: Parking is across from the Convention Center, directly behind the Embassy Suites Hotel. Garage parking is \$15.00 per day. Handicapped spaces are located at the main parking lot, behind the Embassy Suites Hotel, which is accessible to the Donald E. Stephens Convention Center through its elevated walkway.

- **From O'Hare:** East on the Kennedy Expressway to the River Road south exit.
- **From Downtown Chicago:** Northwest on the Kennedy Expressway to O'Hare Airport (190 west) Exit River Road, before reaching the airport. Turn right at River Road. The Convention Center is located 3 blocks south on the left.
- **From the North/Northwest:** Take the Northwest Toll-Way (90) or the Tri-State Toll-Way (294) to the O'Hare exit, pay toll, proceed west a short distance to the Mannheim Road south exit. Exit Mannheim Road south and then immediately cloverleaf back down on 190 east to Chicago. Proceed east approximately one half mile to the River Road south exit.
- **From the South:** Take the Tri-State Toll-Way (294) to the O'Hare/River Road (190 west) exit, pay toll, exit left after the toll plaza to River Road. At the stop light, turn right on River Road. The Convention Center is located 3 blocks on the left.

For more detailed directions or additional information, please call the Donald E. Stephens Convention Center at 847.692.2220 or visit www.rosemont.com.



REGISTRATION OPTIONS

<input checked="" type="checkbox"/>	Code:	Date:	Title:	ICPAS M/NM:	Total:
<input type="checkbox"/>	PC1	8/22	Pre-Conference Workshop (Registration for the SHOW Session Pass or Connections Hall is required)	\$175	\$ _____
<input type="checkbox"/>	RB1	8/23-24	2-Day Session Pass & Access to Connections Hall	\$315	\$ _____
<input type="checkbox"/>	RD1	8/23	1-Day Session Pass & Access to Connections Hall (Tuesday)	\$270	\$ _____
<input type="checkbox"/>	RD2	8/24	1-Day Session Pass & Access to Connections Hall (Wednesday)	\$270	\$ _____
<input type="checkbox"/>	EXH	8/23-24	Connections Hall Only (\$25 Value)	FREE	\$0

UNIVERSITY ALUMNI LUNCHEONS

<input checked="" type="checkbox"/>	Code:	Date:	Title:	ICPAS M/NM:	Total:
<input type="checkbox"/>	007	8/23	Northern Illinois University	FREE	\$0
<input type="checkbox"/>	008	8/23	Illinois State University	FREE	\$0
<input type="checkbox"/>	009	8/23	Loyola University	FREE	\$0
<input type="checkbox"/>	010	8/23	University of Illinois	FREE	\$0
<input type="checkbox"/>	011	8/23	DePaul University (Ledger & Quill) - Register by email at ledgerandquill@depaul.edu or by phone at 312.362.5207.		

TOTAL AMOUNT ENCLOSED:

\$ _____

☐ **YES, please contact me about auxiliary aids.**

First Name: _____ MI: _____

Last Name: _____

Company: _____

Title: _____

Address: _____

City: _____ State: _____ Zip: _____ - _____

Phone: _____ Fax: _____

Email: _____

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REGISTER INFORMATION (AVOID THE LINES. PRE-REGISTER TODAY!)

Pre-Registration Deadlines:

- **BEFORE August 12, 2016** and your confirmation and admittance badge will be **MAILED** to you.
- **BETWEEN August 13-19, 2016** and you may **PICK UP** your admittance badge at the advance registration desk at the Showcase.
- **AFTER August 19, 2016** you may **BRING** the completed form to register on-site at the Showcase.

A confirmation and badge will be mailed to educational session attendees within 10 days after receiving your registration. Exhibit-only attendees will pick up badges on-site. If you have any changes to your schedule, please call Member Services at 800.993.0407, option 4. No refunds will be given. Substitutions are permitted.

If auxiliary aids are required in order for you to participate in The SHOW, please notify us on the registration form. We will contact you for more details.

WEBSITE

Visit the Illinois CPA Society website at www.icpas.org/show.htm

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This form with credit card information to: 312.993.9432

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With check or credit card information to
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550 W. Jackson Blvd., Suite 900, Chicago, IL 60661-5742

QUESTIONS

or for more information, call 800.993.0407

REGISTRATION CONTINUED

First Name: _____ Last Name: _____ Member ID#: _____ (if applicable)

You must select your preferred sessions in order for your registration to be processed.

✓ Code:	Time:	Title:	FOS:	CPE/CLE/CFP/Ethics/EA/YB:
MONDAY, AUGUST 22, 2016				
<input type="checkbox"/> 005	1:00PM-4:30PM	Pre-Conference Workshop	4 Taxation	4 CPE/3.25 CLE/4 EA
TUESDAY, AUGUST 23, 2016				
<input type="checkbox"/> 100	8:00AM-9:15AM	Keynote: State of the CPA Profession	1.5 Accounting	1.5 CPE
<input type="checkbox"/> 101	9:45AM-11:25AM	New Tax Implications for Household Employers	2 Taxation	2 CPE/1.5 CLE/2 CFP/2 EA
<input type="checkbox"/> 102	9:45AM-11:25AM	QuickBooks Online Fundamentals Series: Introduction to QuickBooks Online Accountant	2 Computer Science	2 CPE
<input type="checkbox"/> 103	9:45AM-11:25AM	Modernize Your Workforce with Microsoft Office 365	2 Computer Science	2 CPE
<input type="checkbox"/> 104	9:45AM-11:25AM	New Healthcare Filing and Legislation Changes for 2016	2 Specialized Knowledge & Applications	2 CPE
<input type="checkbox"/> 105	9:45AM-11:25AM	Tech Update	2 Computer Science	2 CPE
<input type="checkbox"/> 106	9:45AM-11:25AM	Shut Up and Eat Your French Fries (aka Asking Effective Questions)	2 Personal Development	2 CPE
<input type="checkbox"/> 107	9:45AM-11:25AM	Delivering Data Insights Through Business Intelligence	2 Business Management & Organization	2 CPE
<input type="checkbox"/> 108	9:45AM-11:25AM	How the Uniform Guidance for Federal Awards has Changed Grants Management	2 Auditing (Government/Yellow Book)	2 CPE/2 YB
<input type="checkbox"/> 109	12:20PM-1:35PM	Keynote: The 2017 U.S. Economic Outlook: Views from the Nation's Top Economists	1.5 Economics	1.5 CPE/1.5 CFP
<input type="checkbox"/> 110	2:15PM-3:55PM	Lessons from the Professional Liability Front: Claims CAN Happen to You	2 Regulatory Ethics	2 CPE/1.5 CLE/2 CFP 2 EA/2 Ethics
<input type="checkbox"/> 111	2:15PM-3:55PM	QuickBooks Online Fundamentals Series: Setting Up Your Firm's Books	2 Computer Science	2 CPE
<input type="checkbox"/> 112	2:15PM-3:55PM	Affordable Care Act Employer Reporting Requirements	2 Specialized Knowledge & Applications	2 CPE
<input type="checkbox"/> 113	2:15PM-3:55PM	Business Continuity/Disaster Recovery: A Data Centric Approach	2 Computer Science	2 CPE
<input type="checkbox"/> 114	2:15PM-3:55PM	Healing Leadership	2 Personal Development	2 CPE
<input type="checkbox"/> 115	2:15PM-3:55PM	Access to Capital for a Small & Mid-sized Business	2 Finance	2 CPE
<input type="checkbox"/> 116	2:15PM-3:55PM	Fraud in Government	2 Auditing (Government/Yellow Book)	2 CPE/2 YB
<input type="checkbox"/> 117	2:15PM-3:55PM	Technology Walking Tour	2 Computer Science	2 CPE
<input type="checkbox"/> 118	4:15PM-5:55PM	Keynote: Technology Predictions for 2016	2 Computer Science	2 CPE
WEDNESDAY, AUGUST 24, 2016				
<input type="checkbox"/> 200	8:00AM-9:40AM	Individual Income Tax Update	2 Taxation	2 CPE/1.5 CLE/2 CFP/2 EA
<input type="checkbox"/> 201	8:00AM-9:40AM	QuickBooks Online Fundamentals Series: Managing Your Firm's Books with QuickBooks Online and Apps	2 Computer Science	2 CPE
<input type="checkbox"/> 202	8:00AM-9:40AM	Modernize Your Workforce with Microsoft Office 365	2 Computer Science	2 CPE
<input type="checkbox"/> 203	8:00AM-9:40AM	The New Lease Standard in IFRS and U.S. GAAP	2 Accounting	2 CPE
<input type="checkbox"/> 204	8:00AM-9:40AM	Technology and Beyond: How Strategic Choices Can Help Your Firm Prepare for the Future	2 Computer Science	2 CPE
<input type="checkbox"/> 205	8:00AM-9:40AM	Intentional Conflict Management: Create New Skills for Those Difficult Conversations at Work and at Home	2 Personal Development	2 CPE
<input type="checkbox"/> 206	8:00AM-9:40AM	Selling or Expanding a Business	2 Finance	2 CPE
<input type="checkbox"/> 207	8:00AM-9:40AM	Technology Walking Tour	2 Computer Science	2 CPE
<input type="checkbox"/> 208	10:40AM-11:30AM	Keynote: How to Stay Ahead of the 24 Hour News Cycle	1 Specialized Knowledge and Applications	1 CPE
<input type="checkbox"/> 209	12:30PM-2:10PM	Federal Business Income Tax Update	2 Taxation	2 CPE/1.5 CLE/2 CFP/2 EA
<input type="checkbox"/> 210	12:30PM-2:10PM	QuickBooks Apps: Discovering Your Niche	2 Computer Science	2 CPE
<input type="checkbox"/> 211	12:30PM-2:10PM	2016 FASB Accounting Standards Updates: Navigating the Latest Developments and Issues	2 Accounting	2 CPE
<input type="checkbox"/> 212	12:30PM-2:10PM	Taking Write-up Services to the Cloud	2 Computer Science	2 CPE
<input type="checkbox"/> 213	12:30PM-2:10PM	Why Authority Does Not Equal Leadership	2 Personal Development	2 CPE
<input type="checkbox"/> 214	12:30PM-2:10PM	The Vast Roles of a CFO within a Small or Medium Size Company	2 Business Management & Organization	2 CPE
<input type="checkbox"/> 215	3:35PM-5:15PM	Not-for-Profit Update	2 Taxation	2 CPE/1.5 CLE/2 EA
<input type="checkbox"/> 216	3:35PM-5:15PM	Auditing, Compilation and Review Standards Update: Changes Impacting 2016	2 Auditing	2 CPE
<input type="checkbox"/> 217	3:35PM-5:15PM	IoT: The Insecurity of Everything	2 Computer Science	2 CPE
<input type="checkbox"/> 218	3:35PM-5:15PM	Three Critical Characteristics of Ethical Leadership: Character, Stewardship, Experience	2 Behavioral Ethics	2 CPE/2 Ethics
<input type="checkbox"/> 219	3:35PM-5:15PM	Your Next-generation Exit Strategy	2 Finance	2 CPE



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