October 15, 2015

Technical Director
Financial Accounting Standards Board
401 Merritt 7, P.O. Box 5116
Norwalk, CT 06856-5116

File Reference No. 2015-290

The Accounting Principles Committee of the Illinois CPA Society (Committee) appreciates the opportunity to provide its perspective on the Proposed Accounting Standards Update, Revenue from Contracts with Customers (Topic 606) – Principal versus Agent Considerations (Reporting Revenue Gross versus Net). The Committee supports the proposed guidance, and believes the amendments will enhance the operability of the new revenue recognition standard, and are responsive to implementation issues identified by the Transition Resource Group and others.

A principal versus agent analysis often involves considerable judgment, and it is our view that the proposed amendments will promote consistent application of the principal versus agent guidance. In addition, we believe the amendments will reduce the cost and complexity of implementing the guidance in Topic 606.

We commend the Board on its efforts to timely address implementation issues associated with this major standard setting project, and encourage the Board to continue identifying issues and promulgating clarifying amendments as necessary.

We appreciate the opportunity to offer our comments.

Sincerely,

Scott G. Lehman, CPA
Chair, Accounting Principles Committee

Ryan Brady, CPA
Vice Chair, Accounting Principles Committee
APPENDIX A

ACCOUNTING PRINCIPLES COMMITTEE
ORGANIZATION AND OPERATING PROCEDURES
2015-2016

The Accounting Principles Committee of the Illinois CPA Society (Committee) is composed of the following technically qualified, experienced members appointed from industry, education and public accounting. These members have Committee service ranging from newly appointed to more than 20 years. The Committee is an appointed senior technical committee of the Society and has been delegated the authority to issue written positions representing the Society on matters regarding the setting of accounting standards. The Committee’s comments reflect solely the views of the Committee and do not purport to represent the views of their business affiliations.

The Committee usually operates by assigning Subcommittees of its members to fully study and discuss exposure documents proposing additions to or revisions of accounting standards. The Subcommittee ordinarily develops a proposed response that is considered, discussed and voted on by the full Committee. Support by the full Committee then results in the issuance of a formal response, which at times includes a minority viewpoint. Current members of the Committee and their business affiliations are as follows:

### Public Accounting Firms:

**Large:** (national & regional)
- Ryan Brady, CPA (Vice Chair)  Grant Thornton LLP
- John Hepp, CPA  Grant Thornton LLP
- David Jamiolekowski, CPA  Baker Tilly Virchow Krause, LLP
- William Keirse, CPA  Ernst & Young LLP
- Scott Lehman, CPA (Chair)  Crowe Horwath LLP
- Reid Mitchell, CPA  Wipfli LLP
- Elizabeth Prossnitz, CPA  BDO USA LLP

**Medium:** (more than 40 professionals)
- Timothy Bellazzini, CPA  Sikich LLP
- Christopher Cameron, CPA  Kutchins Robbins & Diamond Ltd
- Michael Kidd, CPA  Mowery & Schoenfeld LLC
- Matthew Mitzen, CPA  Frost Ruttenberg & Rothlatt PC
- Krunal Shah, CPA  Mitchell & Titus LLP
- Jeffery Watson, CPA  Miller Cooper & Company Ltd

**Small:** (less than 40 professionals)
- Peggy Brady, CPA  Selden Fox, Ltd.
- Marvin Hoffman, CPA  Bronswick, Reicin, Pollack, Ltd.
- Brian Kot, CPA  Cray Kaiser Ltd CPAs
- Joshua Lance, CPA  Joshua Lance CPA, LLC

### Industry:

- Rose Cammarata, CPA  CME Group Inc.
- Anand Dalal, CPA  Toji Trading Group LLC
- Ashlee Earl, CPA  Seaway Bank and Trust Company
- Jeffrey Ellis, CPA  FTI Consulting, Inc.
- Farah Hollenbeck, CPA  Abbvie
- Marianne Lorenz, CPA  AGL Resources Inc.
- Michael Maffei, CPA  GATX Corporation
- Ying McEwen, CPA  Case New Holland
- Anthony Peters, CPA  McDonald’s Corporation
- Martin Ross, CPA  Riveron Consulting LP
- Amanda Rzepka, CPA  Jet Support Services, Inc.
- Richard Tarapchak, CPA  National Material

### Staff Representative:
- Gayle Floresca, CPA  Illinois CPA Society